

Appendix 1

Annual Procurement Report



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Section 2 – Introduction

This Annual Procurement Report summaries the performance and achievements of the Council in delivering its Procurement Strategy and covers the period between 1 April 2020 and 31 March 2021.

The Council's Procurement Strategy covering this period sets out the procurement objectives of the Council for the financial years 2020-2023.

The Procurement Strategy 2019 was closely aligned to the Council Plan 2018-2022 'Our People, Our Place,' and in particular the objective to 'promote Council procurement to support the local economy, maximising the potential of community benefits.'

The Procurement Strategy enables the Council to understand how procurement contributes towards the Council's vision and provides focus and direction for procurement activities, ensuring a long-term perspective is in place within a framework of policies, procedures, standards, collaboration and improvement planning.

In order to support delivery of the Council Plan, the Procurement Strategy 2019 included 4 Key Objectives:

- 1. Procurement Capability Development;
- 2. Maximising Efficiencies Through Procurement;
- 3. Development of Collaborative Opportunities; and
- 4. Fulfilment of Sustainable Procurement Duties.

The delivery of these Key Objectives helps support the Council as it continues to face significant challenges to balance the increase in demands for services against reducing budgets and resources.

The procurement landscape in Scotland also continues to change. The impact of new procurement regulations introduced in 2016, coupled with financial and economic pressures, requires the support of a strategic Procurement function to assist Services to achieve Best Value; make new efficiencies within existing contracts; manage suppliers; while also ensuring compliance to the legislation that governs public procurement.

Overall, the period between 1 April 2020 and 31 March 2021 was challenging but with these challenges new opportunities arose and the following report sets out the achievements and future plans for the Council's procurement. During the reporting period:

- 243 procurements were completed. All were carried out in accordance with the Council's Procurement Strategy;
- Community benefits were included in a total of 69 procurements awarded; and;
- 225 procurements are expected to be awarded in the next 2 financial years, not including ad-hoc or reactive requirements.

Section 3 – Summary of Regulated Procurements Completed

A regulated procurement is any procurement for supplies or services with a value over £50,000 and for works contracts with a value of over £2 million. A regulated procurement is completed when the contract is awarded and an award notice is published on Public Contracts Scotland web portal.

Table 1 below shows a summary of all Regulated Procurements awarded by the Council between 1 April 2020 and 31 March 2021.

Number of regulated procurements awarded	92
Total estimated value of awarded regulated procurements	
- '	£26,661,860.99
Number of light touch contracts let during the period	39
Average number of bids received	2
% of contracts awarded to SMEs during the reporting period	65
Average processing time for a procurement exercise	73 Days

 Table 1. Summary of Regulated Procurements

Further details of the Regulated Procurements awarded by the Council between 1 April 2020 and 31 March 2021 can be found at Annex 1 of this Annual Procurement Report on page 15.

Section 4 – Review of Regulated Procurement Compliance

The Council is committed to ensuring all regulated procurements comply with both the Council's Procurement Strategy and all relevant legislation. All awarded contracts are published on the monthly updated Contract Register and in addition, lessons learned or good practice are recorded in each Tender Outcome Report and shared with the Procurement Team.

This includes compliance with Sustainable Procurement Duties;

Community Benefit Requirements	 Fully Complied: All contracts above the Regulated Procurement Threshold contained a community benefit requirement Community benefits delivered are recorded and published No challenges or complaints were received regarding publication of Community Benefit clauses
Consulting and Engaging with Stakeholders	 Fully Complied: Market research carried out prior to tendering to ensure appropriate consultation with both internal and external stakeholders Contract strategies developed and approved prior to the publication of contracts No challenges or complaints were received regarding communications from Procurement
Payment of a Living Wage	 Fully Complied: Where relevant and proportionate sustainability requirements, including support for Fair Working Practices and the Living Wage were included in contract documents No challenges or complaints were received regarding publication of Fair Work Practice clauses The Council is currently engaged in the process of becoming a Living Wage Employer with Procurement's assistance
Procurement of Fairly and Ethically Traded Goods and Services	 Fully Complied: Where ethically traded goods and services are available, the Council will work with all relevant stakeholders and take a Best Value approach when applying fair and ethically trading principles in procurement activities No challenges or complaints were received regarding fair and ethical trading
Community Health and Wellbeing and Animal Welfare in the Procurement of Food	 Fully Complied: Where relevant the nutritional requirements for food, and the welfare of animals were considered No challenges or complaints were received regarding community health and wellbeing or animal welfare in the procurement of Food

Section 5 – Community Benefits Summary

The Council is committed to maximising Community Benefits from its procurement activities. The use of Community Benefits clauses contributes to South Ayrshire Council's Procurement Strategy 2018 Key Objectives, in particular Key Objective 4: "Fulfilment of Sustainable Duties".

Within this objective it is the Council's ambition to "embed established methods of evaluation and recording of Community Benefits in the execution of individual contracts". In delivering this ambition, the Council will meet the following objectives:

- ✓ To further promote and consider the inclusion of Community Benefits clauses in all relevant procurement activity;
- ✓ Use of a standardised Community Benefit clause and quality (technical) question within tenders;
- ✓ Use of a standardised process to monitor Community Benefits delivered by Suppliers throughout the contract lifetime;
- ✓ Use of a standardised process to report and promote Community Benefits delivered by Suppliers throughout the contract lifetime;
- ✓ Maximise outcomes through the use of Voluntary Community Benefits;
- ✓ Maximise outcomes by developing Supplier knowledge and understanding of Community Benefits.

The table below reports the summary of all Community Benefits included in contracts awarded between 1 April 2020 and 31 March 2021:

Table 2. Summary of all Community Benefits

Total Number of Contracts Awarded	243
Total Number of Regulated	92
Procurements	
Total Number of Contracts Awarded	69
with Community Benefit Requirements	
% of Community Benefits Awarded from	28%
the Total Number Contracts Awarded	

Procurement's Community Benefits in Contracts process was approved by the Council in March 2018. A new Community Benefit Register has also been established within the procurement process to record information on how community benefits are contributing to local and national outcomes. This information is shared with Elected Members and internal stakeholders on a quarterly basis.

Procurement's Community Benefit Register provides information on the numbers of achieved community benefits in the following categories:

- Improving Education skills
- Delivering Training & Development
- Enhancing and Improving Local Community Projects
- Improving Local Employability
- Work Experience/ Apprenticeships
- Sponsorship and Charity Work

In looking to maximise the potential and returns from community benefits the Procurement Service started working with colleagues in Community Engagement in 2018 and, where applicable, embed local requests for Community Benefits in the tenders that are published and contracts that are concluded for the Council's requirements.

Our colleagues in Community Engagement are involved in the process by compiling and managing a list of requests from community groups and charities seeking support. This list is displayed on the Council's website.

Procurement and colleagues in Community Engagement then work together to match requests that local groups and charities have submitted, against the pledges and proposals that our suppliers have made, through the contracts that have been concluded with them.

The Council's new Community Benefits process can be used by community groups and charities to request help and assistance from the Council's suppliers.

Section 6 – Supported Business

The Council is committed to supporting and improving access to procurement opportunities for local SMEs, Third Sector Bodies and Supported Businesses and this contributes to the Council's Procurement Strategy 2018 Key Objectives, in particular Key Objective 4: "Fulfilment of Sustainable Duties".

Within this objective, the Council's ambition "to continue to support and improve access to procurement opportunities for SMEs, including local businesses, Third Sector Bodies and Supported Businesses has been met by ensuring early consideration, either at contract strategy stage or through our knowledge of forthcoming collaborative opportunities (local or national), on how SMEs, local businesses, Third Sector Bodies and Supported Businesses can be made aware of public procurement activity, while promoting established business support initiatives such as the Supplier Development Programme.

In particular Supported Businesses make an important contribution to the Scottish economy. Not only through the goods and services they deliver, but also by providing meaningful employment, training and social support for those who may otherwise be excluded from the workplace. A Supported Business' primary aim is the social and professional integration of disabled or disadvantages persons. At least 30% of the employees of those businesses should be disabled or disadvantaged.

This is an important element of the sustainable procurement duty and the steps taken by the Council to facilitate the involvement of Supported Businesses in our procurement will therefore be helpful to the organisation in demonstrating compliance with that duty.

Table 3. Summary of spend with supported businesses

CCL (North) Ltd	£195.00
Hansel Alliance (Laundry & Plants)	£277.10
Lady Haig Poppy Factory	£1,410.49
Scotland's Bravest Manufacturing Company	£66.67
total	£1899.26

Section 7 - Future Regulated Procurements

The Council's Contracts Register is publicly available on the Council's website, and states the start and end date of all contracts. This end date of each individual Council contract has been used to develop a work plan for the next two financial years. A summary of this work plan can be found at Annex 2 of this Annual Procurement Report on page 19.

Section 8 – Contract and Supplier Management

Managing contracts effectively is required to achieve contractual deliverables and best value. Improved Supplier relationships, realising contract efficiencies and minimising total cost of ownership relies on robust Contract and Supplier Management (CSM) throughout the lifetime of the contract.

Procurement's CSM process was approved by the Council in March 2018 and a cross-Service consistent approach to CSM contributes to the Council's Procurement Strategy 2018 Key Objectives, in particular Key Objective 2: "Maximising Efficiencies Through Procurement"

Between 1 April 2020 and 31 March 2021, Procurement reviewed 124 of the Council's contracted suppliers and held 11 meetings with 11 suppliers (see Table 4 below).

Service Users evaluate suppliers using Key Performance Indicators (KPIs) relating to cost, service, quality and sustainability

When completing their online supplier surveys, Evaluators will apply the following scoring mechanism:

- Exceeding Expectations (100)
- Meeting Expectations (75)
- Minor Concerns (50)
- Major Concerns (25)
- Not Performing (0)

Where the Supplier fails to achieve a minimum overall score of 75, the Supplier will be required to attend a CSM Review Meeting to discuss Contract performance.

Between 1 April 2020 and 31 March 2021 meetings required with suppliers to discuss performance issues led to successful, remedial action being taken on the issues affecting contractual deliverables.

Table 4. Contract and Supplier Management (CSM) Review Meetings Carried out in 2020/21.

Contract Ref	Supplier Name	Contract Description	Date of meeting
CE-31-20-DA	P H Jones Ltd	Annual Inspection and Reactive Maintenance for Domestic Gas and Smoke Alarm Installations	11/12/2020
ICT018	Covalent Software Ltd (Pentana)	Performance & Governance Information Repository and Reporting Tool.	11/01/2021
04-16	Stax Trade Centres plc	Personal Protective Equipment	12/03/2021
0815	The Furnishing Service Ltd	Domestic Furniture and Furnishings including White Goods	15/03/2021
CE-10-18-MC	MLL Telecom Ltd	Data Network Platform (WAN)	20/11/2020
CE-127-19- MC	Gamma Telecom Limited	SIP Provision to replace ISDN30 connectivity	19/03/2021
CE-49-18	Portland Janitorial Products Ltd	Provision of Cleaning Services Framework Agreement	04/03/2021
12/03/2021	IDOX Group	Idox Systems Hosted and Managed Service, including 5 Years Software Licensing, Support and Maintenance	12/03/2021
NAC/1105	Democracy Counts Ltd	Pan Ayrshire Framework for Election Services Including Postal Vote Management System (PVMS)	27/10/2020
CE-29-16	CRB	Provision of a Cashless Catering System & Maintenance to South Ayrshire Council	11/09/2020
CE-27-17	Seascape	Provision of a Homelessness and Tenancy Support Service	28/08/2020

^{*}Due to the pandemic no CSM meetings were held during Q1 in 2020

Section 9 – Implementation, Monitoring, Reviewing and Reporting

The Council's Procurement performance is measured both through internal Key Performance Indicators alongside Directorate Plans and through participation in the Scottish Government's Procurement and Commercial Improvement Programme (PCIP) assessment.

The PCIP is a national assessment of the Council's procurement practices, focusing on the policies and procedures driving procurement performance and more importantly the results they deliver.

The Council's last PCIP assessment took place on 30 October 2018. A score of 86% was achieved which is an increase of 16 points from the 70% score achieved for the Council's 2016 assessment. The Council's score is also within the highest banding possible for the assessment.

Recommendations from the Council's 2018 PCIP were that, although performing strongly in the areas of Procurement Structure and Influence, Best Practice in Contract and Supplier Management and Leadership and Development of ICT Strategy and Delivery, the Council has room to improve in its performance in the establishment of implementation and exit strategies for all new contracts, as well as further development of Demand Management and spend analysis through a category management approach.

Progress against the actions and performance measures contained within the Council's Directorate Plans is managed and reviewed using the Council's 'Pentana' Performance Management System. This helps to ensure that what the Council has set out to do is delivered in line within the standards and timescales anticipated. Procurement's scores are shown for 2020/21with a comparison to the score achieved for 2019/20 (see Table 5 below).

Table 5. Council's Procurement Performance Indicators

Reference	Description of Measure	Score 2020/21
SO6.02.01	Council's Score against the PCIP (2018 – no assessment in 2019/20, 2020/21)	86%
SO6.02.02	% of Council contracts awarded during the year, actively influenced by procurement professional	84% (down from 90%)
SO6.02.03	% of Council contracts awarded to organisations located within South Ayrshire	7% (down from 11%)
SO6.02.04	% of Council procurement spent with local suppliers	26% (up from 25%)
SO6.02.06	No of Contracts awarded which contain a Community Benefit	69 (up from 34)

Section 10 – Annual Procurement Report Ownership & Contact Details

For further information on procurement, please refer to the Council's website – https://www.south-ayrshire.gov.uk/procurement/ or contact David Alexander, Service Lead - Procurement; david.alexander3@south-ayrshire.gov.uk

Section 11 – Source of Other Information

- Scottish Model of Procurement
- Changes to European Directives
- Public Procurement Reform Programme
- EU Procurement Thresholds
- Procurement Journey
- Procurement and Commercial Improvement Programme (PCIP)
- Public Contracts Scotland
- Public Contracts Scotland Tender
- Information Hub
- Knowledge Hub Scottish Procurement Information Network
- Organisation for Economic Co-Operation and Development
- South Ayrshire Council Procurement Strategy

Annex 1. Completed Regulated Procurements in 2020/21

Information on each individual regulated procurement (92) completed during the reporting period.

Contract Ref	Contract Description	Contract Start Date	Contract End Date	Contract End Date inc Extensions	Confirm	ed Tender Amount
CE-125-19	Provision of a Taxi Service Framework	27/04/2020	26/04/2024	26/04/2024	£	5,198,820.00
CE-20-20-B	Temporary Accommodation & Support Services	01/04/2020	31/03/2021	31/03/2021	£	236,773.00
CE-161-19	Provision of a Street Spraying Weed Control Service	15/06/2020	14/06/2023	14/06/2025	£	325,000.00
CE-03-20	Records & Information Management Services	01/08/2020	31/07/2022	31/07/2024	£	210,000.00
CE-13-20	Confidential Waste Disposal Service	01/06/2020	31/05/2023	31/05/2025	£	70,000.00
CE-28-20-B	Individual Residential Care Placement	23/04/2020	22/04/2021	22/04/2021	£	85,406.88
CE-25-20-B	Individual Residential Care Placement	30/03/2020	29/03/2021	29/03/2021	£	85,406.88
CE-31-20	Annual Inspection and Reactive Maintenance for Domestic Gas and Smoke Alarm Installations	01/08/2020	31/07/2021	31/07/2021	£	945,422.00
CE-30-20-DA	Provision of a Cashless Catering & Online School Payments System	01/06/2020	31/12/2022	31/12/2022	£	77,000.00
CE-32-20-DA	Domestic Central Heating Installations	18/07/2020	17/07/2021	17/07/2021	£	950,000.00
CE-35-20	Renewal of Corporate Internet Connection	01/06/2020	31/05/2023	31/05/2024	£	150,000.00
CE-42-20	Renewal of BT Telephone Line Contract (12 Months)	31/05/2020	30/05/2022	30/05/2022	£	70,000.00
ICT327	Oracle licence support costs 2020-2021 (ULA agreement)	03/06/2020	02/06/2021	02/06/2021	£	65,749.70
ICT330	Oracle EBS Support and Maintenance 20-21 for support service number 18526789 Consolidation of 2 contracts	03/04/2020	02/04/2021	02/04/2021	£	126,397.49
SXL 0517	Residential Care and Education including Short Breaks - Call-off - CK	25/05/2020	24/05/2021	24/05/2021	£	201,299.89
CE-16-20-B	Provision of an Individual Residential Care and Education (Closed Support) Placement (WH)	01/04/2020	31/03/2021	31/03/2021	£	286,368.26
CE-61-19	Swimming Pool Filter Media Replacement (Troon & Citadel)	27/07/2020	27/01/2021	27/01/2021	£	75,000.00
CE-01-20-B	Provision of an Individual Residential Care and Education Placement (MT)	01/02/2020	31/01/2021	31/01/2021	£	222,429.24
CE-45-20-DA	Treatment of Recyclable Waste for South Ayrshire	01/07/2020	30/06/2021	30/06/2021	£	318,000.00
CE-58-20-B	Individual Residential Care Placement	15/06/2020	14/06/2021	14/06/2021	£	85,406.88

CE-76-20-DA	webCAPTURE Revenues Forms and Processing	01/10/2020	30/09/2022	30/09/2024	£	144,420.00
CE-66-20-B	Provision of an Individual Fostering and Continuing Care Placement (ER)	01/06/2020	31/05/2021	31/05/2021	£	56,921.17
CE-68-20-B	Provision of an Individual Fostering and Continuing Care Placement (OK)	01/06/2020	31/05/2021	31/05/2021	£	63,245.57
CE-143-19	Early Learning and Childcare Services	11/08/2020	10/08/2021	10/08/2021	£	1,900,000.00
CE-64-20-B	Provision of an Individual Supported Accomodation Placement (MMcC)	01/07/2020	30/06/2021	30/06/2021	£	133,944.42
CE-101-20-DA	Provision of a Library Management System	01/09/2020	31/08/2023	31/08/2023	£	150,926.89
CE-67-20-B	Provision of an Individual Fostering and Continuing Care Placement (KC)	01/06/2020	31/05/2021	31/05/2021	£	71,445.54
CE-69-20-B	Provision of an Individual Residential Care and Education Placement (MW)	01/04/2020	31/03/2021	31/03/2021	£	242,620.45
CE-40-20-DA	Purchase of 6Nr. New RCVs	11/08/2020	10/02/2021	10/02/2021	£	1,060,988.00
CE-75-20-B	Provision of an Individual Residential Care Placement (BMcL)	01/07/2020	24/09/2020	24/09/2020	£	197,871.30
CE-108-20-DA	PAT & Fixed Elec Testing	01/04/2020	31/03/2021	31/03/2021	£	50,000.00
SXL 0517	Residential Care and Education including Short Breaks - Call-off - SE	07/07/2020	06/07/2021	06/07/2021	£	62,160.00
CE-93-20-DA	Provision of Organic Waste Composting (Garden Waste)	01/07/2020	30/06/2022	30/06/2022	£	442,520.00
CE-39-20-B	Provision of an Individual Residential Care Placement (YJ)	01/06/2020	31/05/2021	31/05/2021	£	124,960.74
CE-157-19	Provision of a Housing Support Service (Hamilton & Orchard Court)	01/10/2020	30/09/2023	30/09/2025	£	282,465.00
CE-63-20-B	Provision of an Online Comprehension Module	15/08/2020	14/08/2023	14/08/2023	£	57,834.00
CE-51-20-B	Support and Guidance to Children Affected by Parent or Carer Substance Misuse	01/04/2020	31/03/2021	31/03/2021	£	55,000.00
CE-71-20-B	Community Activity and Support Service	01/08/2020	31/07/2021	31/07/2021	£	222,721.00
CE-76-20-DA	webCAPTURE Revenues Forms and Processing	01/10/2020	30/09/2022	30/09/2024	£	144,420.00
CE-95-20	Newton Primary School LED Lighting Replacement (Salix Funded)	12/10/2020	11/10/2021	11/10/2021	£	57,000.00
SXL 0517	Residential Care and Education including Short Breaks - Call-off - CK	16/09/2020	15/09/2021	15/09/2021	£	201,299.89
CE-113-20-DA	Overmills Day Centre Window Replacement	01/10/2020	31/03/2021	31/03/2021	£	67,546.00
CE-130-20-DA	Ayrshire Archives Relocation	01/09/2020	31/08/2021	31/08/2021	£	49,500.00
CE-122-20-B	Provision of Homelessness Prevention and Tenure Sustainment Service	01/11/2020	31/08/2021	31/08/2021	£	254,000.00
SXL 0517	Residential Care and Education including Short Breaks - Call-off - LL	12/08/2020	11/08/2021	11/08/2021	£	58,139.22
CE-29-20-B	Provision of an Individual Residential Care and Education Placement (RMcC)	01/06/2020	31/05/2021	31/05/2021	£	237,948.00
CE-46-20-DA	Provision and Service of Mobile Phones	30/10/2020	29/10/2022	29/10/2023	£	193,508.00
CE-60-20-B	Provision of an Individual Residential Care Placement (MB)	11/06/2020	10/06/2021	10/06/2021	£	188,339.79

CE-121-20-B	Provision of a Homelessness and Tenancy Support Service	01/12/2020	31/08/2021	31/08/2021	£	326,667.00
CE-96-20	Community Based Hearing Support Service	02/11/2020	01/11/2023	01/11/2023	£	148,500.00
CE-119-20	Supply and Delivery of 4x 17 Seat Low Floor Accessible Buses	26/11/2020	26/05/2021	26/05/2021	£	352,000.00
CE-143-20-MC	Supply, Delivery and Hire of 12x Electric Vehicles	19/11/2020	18/11/2024	18/11/2024	£	132,960.56
CE-144-20-DA	Supply, Delivery and Installation of Electric Vehicle Charge Points	20/11/2020	20/05/2021	20/05/2021	£	64,679.00
CE-116-20-B	Supported Living and Personal Care in the Community; Adult Mental Health Services	01/11/2020	31/10/2021	31/10/2021	£	663,540.00
CE-117-20-B	Supported Living and Personal Care in the Community; Adult Mental Health Services	01/11/2020	31/10/2021	31/10/2021	£	663,540.00
CE-107-20-B	Alcohol and Drug Recovery Support Service	01/10/2020	31/03/2021	31/03/2022	£	610,941.00
CE-153-20-DA	Software Asset Management Toolset	18/12/2020	17/12/2023	17/12/2023	£	111,360.00
CE-163-20-DA	Play Area Enhancements - Troon Esplanade	26/01/2021	26/07/2021	26/07/2021	£	65,838.93
CE-165-20-DA	Supply and Delivery of Walk Behind Mowers for South Ayrshire Council	27/01/2021	26/01/2026	26/01/2026	£	100,000.00
SXL 0517	Residential Care and Education including Short Breaks - Call-off - LS	01/02/2021	31/01/2022	31/01/2022	£	61,064.80
SXL 0517	Residential Care and Education including Short Breaks - Call-off - OW	23/11/2020	22/11/2021	22/11/2021	£	201,299.89
CE-30-19-B	Provision of a Child Centred Family Support Service (Ch1st)	01/02/2020	31/01/2022	31/01/2022	£	442,008.44
CE-137-20-B	Provision of an Individual Residential Care and Education Placement (JR)	01/12/2020	30/11/2021	30/11/2021	£	143,855.40
CE-97-19-MC	Provision of Vehicle Telematics System	16/02/2021	16/02/2024	16/02/2024	£	375,000.00
CE-14-20-B	Provision of an Individual Residential Care and Education Placement (DP)	01/04/2020	31/03/2021	31/03/2021	£	215,360.62
CE-78-20-B	Provision of an Individual Supported Living and Community Based Support Service (PT)	01/04/2020	31/03/2021	31/03/2021	£	259,369.00
CE-15-21-B	Appointment of an Independent Chair for the APC and CPC	01/04/2020	31/03/2022	31/03/2022	£	50,496.00
SXL 0517	Residential Care and Education including Short Breaks - Call-off - BS	20/08/2020	19/08/2021	19/08/2021	£	246,270.44
CE-158-20-B	Provision of an Individual Residential Care Placement (CD)	08/12/2020	07/12/2021	07/12/2021	£	85,406.88
CE-02-21-B2	Provision of an Individual Residential Care and Education Placement (SK)	01/03/2021	09/08/2021	09/08/2021	£	240,899.74
CE-03-21-B	Provision of an Individual Family Residential Placement	10/12/2021	03/03/2021	03/03/2021	£	65,256.00
CE-05-21-B2	Provision of an Individual Residential Care Placement (SD)	30/03/2021	29/03/2022	29/03/2022	£	85,406.88
CE-49-20 - DA	Hire of 2.Nr RCVs	26/01/2021	25/07/2021	25/07/2021	£	77,000.00
CE-84-20	Professional Advisor Maybole Regeneration Project - Maybole Town Hall	20/01/2021	19/10/2021	19/10/2021	£	50,000.00
CE-148-20-B	Delivery of the Third Sector Interface in South Ayrshire	01/04/2020	31/03/2022	31/03/2022	£	383,000.00

CE-162-20-B	Provision of a Housing Support Service for Care Leavers	01/01/2021	31/08/2021	31/08/2021	£	434,982.00
CE-152-20-DA	Webcasting and Hybrid meeting solution	22/02/2021	22/02/2024	22/02/2024	£	59,928.23
CE-01-21-B4	Temporary Accommodation & Support Services	01/04/2021	31/03/2022	31/03/2022	£	473,546.00
CE-161-20-B	Provision of a Mental Health Service to Children and Young People	15/03/2021	18/04/2022	18/04/2022	£	54,720.00
CE-60-21-DA	Inter-Data Centre Connectivity	29/03/2021	28/03/2024	28/03/2026	£	50,000.00
CE-140-20	Removal and Storage Services	01/04/2021	31/03/2024	31/03/2026	£	353,900.00
CE-157-20-B3	Provision of an Individual Residential Care Placement (AC)	08/12/2020	07/12/2022	07/12/2022	£	85,406.88
CE-12-21-B	Provision of an Individual Residential Care Placement (PS)	05/01/2021	04/01/2022	04/01/2022	£	85,406.88
CE-37-21-DA	Business change and support transition for the Oracle eBS project	29/03/2021	28/07/2021	28/07/2021	£	186,000.00
SXL 0517	Residential Care and Education including Short Breaks - Call-off - CE	25/02/2021	24/02/2022	24/02/2022	£	276,304.70
SXL 0517	Residential Care and Education including Short Breaks - Call-off - JR	12/02/2021	11/02/2022	11/02/2022	£	221,606.90
CE-54-21-DA	Cyber Security Resource and Support	08/03/2021	07/03/2021	07/03/2022	£	74,100.00
SXL 0517	Residential Care and Education including Short Breaks - Call-off - KW	04/03/2021	03/03/2022	03/03/2022	£	201,299.89
SXL 0517	Residential Care and Education including Short Breaks - Call-off - PK	22/02/2021	21/02/2022	21/02/2022	£	242,620.45
SXL 1015	Fostering and Continuing Care - Call-off - SR	17/03/2021	16/03/2022	16/03/2022	£	52,012.44
SXL 0517	Residential Care and Education including Short Breaks - Call-off - JG	24/02/2021	23/02/2022	23/02/2022	£	240,899.74
H20108	Fixed Electrical Testing & LD2 Compliance Works 755 Nr. Properties within Various Locations	01/12/2020	30/11/2021	30/11/2021	£	791,181.10

Annex 2. Regulated Procurements Expected to Commence in 2021/22 and 2022/23

Information on contracts (225) that are anticipated to be awarded between 2021 – 2023.

Contract Description	Estimated Financial Year Which Contract Will be Awarded	Estimated Contract Value (£)
Provision of a Treasury Management and Asset Finance Leasing Consultancy Service	2021/22	61,300.00
Provision of F5 Licenses and Engineering Support	2021/22	63,500.00
Renewal of BT Telephone Line Contract (12 Months)	2021/22	67,149.60
Call Off RM1557ix - Payment Processing Services	2022/23	80,000.00
GL Standardised Assessment	2022/23	97,112.00
Data Storage Consolidation	2021/22	120,000.00
Records & Information Management Services	2021/22	140,138.80
webCAPTURE Revenues Forms	2022/23	144,420.00
Forcepoint Web Security	2021/22	154,866.00
SIP Provision to Replace ISDN30 Connectivity	2022/23	185,268.00
Provision and Service of Mobile Phones	2022/23	193,508.00
Replacement of Sundry Debtors Systems	2021/22	226,625.00
Microsoft 365 Implementation Support	2021/22	231,550.00
Supply & Maintenance of Cisco Network Switches	2022/23	243,709.83
CMS Platform (Internet and Intranet)	2021/22	275,288.00
Microsoft Education Licence Renewal	2021/22	311,943.24
Coverged Infrastructure	2022/23	490,510.62
Provision of Media Advertising Services	2022/23	500,000.00
Provision of Support Services Related to Oracle E-Business Suite	2022/23	526,730.00
Provision of a Managed Print Service of Multi-Function Devices (MFD's)	2021/22	1,356,394.89
Provision of Early Learning and Childcare Services	2022/23	1,900,000.00

Insurance Services	2021/22	7,500,000.00
Provision of an Individual Residential Care and Education (Closed Support) Placement	2021/22	310,041.00
Provision of a Support & Information Service	2021/22	300,000.00
Provision of an Individual Fostering and Continuing Care Placement	2022/23	148,920.00
Provision of an Individual Residential Care and Education Placement	2022/23	237,948.00
Provision of an Individual Education and Short Breaks Placement	2021/22	143,855.00
Appointment of an Independent Chair for the APC and CPC	2021/22	50,496.00
Provision of a Child Centred Family Support Service	2021/22	442,008.00
Provision of an Individual Residential Care and Education Placement	2021/22	252,319.00
Provision of Child Centred Family Support Services	2022/23	434,520.00
Provision of a Befriending Service (Children and Families)	2022/23	58,000.00
Provision of an Advocacy Service for Children and Young People	2022/23	79,598.00
Provision of an Advocacy Service for Looked After and Accommodated Children	2022/23	105,560.00
Provision of an Individual Fostering and Continuing Care Placement	2022/23	57,774.74
Provision of an Individual Fostering and Continuing Care Placement	2022/23	72,517.08
Provision of an Individual Fostering and Continuing Care Placement	2022/23	64,194.00
Provision of Residential Respite Service for Children	2022/23	1,207,392.00
Provision of an Individual Residential Care Placement	2021/22	85,407.00
Carer Resite Service	2022/23	337,358.00
Community Activity and Support Service	2022/23	222,721.00
Supported Living and Personal Care in the Community; Adult Mental Health Services - Framework Agreement	2022/23	6,968,000.00
Supported Living and Personal Care in the Community; Adult Mental Health Services	2021/22	663,540.00
Supported Living and Personal Care in the Community; Adult Mental Health Services	2021/22	663,541.00
Provision of an Individual Residential Care Placement	2021/22	85,407.00
Provision of an Independent Advocacy Service for Adults	2022/23	175,771.00
Delivery of the Third Sector Interface in South Ayrshire	2022/23	383,000.00
Supported Living and Personal Care in the Community; Adult Mental Health Services	2021/22	663,541.00
Provision of an Individual Residential Care Placement	2022/23	85,407.00
Provision of an Individual Residential Care Placement	2021/22	85,407.00

Provision of an Individual Residential Care Placement	2021/22	85,407.00
Supply and Delivery of Community Equipment	2022/23	3,512,000.00
Provision of an Individual Residential Care Placement	2021/22	85,407.00
Supported Living and Personal Care in the Community for Adults with Learning Disabilities - Framework Agreement	2021/22	53,922,452.00
Provision of an Individual Residential Care Placement	2021/22	85,407.00
Provision of Support and Guidance to Children Affected by Parent or Carer Substance Misuse	2022/23	55,000.00
Provision of an Alcohol Counselling Support Service	2022/23	198,140.00
Community Navigator Project	2021/22	115,000.00
Service, Maintenance & Repair of Community Equipment	2021/22	900,000.00
Provision of an Individual Residential Care Placement	2021/22	85,407.00
Provision of an Individual Residential Care Placement	2021/22	85,407.00
Provision of an Individual Residential Care Placement	2021/22	188,340.00
Community Activity and Support Service	2021/22	222,721.00
Provision of Care at Home	2021/22	37,004,000.00
NCHC SAC 20-21 - National Care Home Contracts (25)	2021/22	TBC
MTC Servicing, Maintenance & Monitoring of Fire Alarms (4153)	2022/23	147,161.00
Supply, Installation & Repair of Window Blinds Framework	2022/23	50,000.00
Supply of Kitchen Cabinets & Worktops	2021/22	2,634,000.00
MTC Drainage Repairs & Maintenance	2022/23	320,000.00
Measured Term Contract (MTC) Floor Coverings Repairs & Replacements	2021/22	690,000.00
Warden Housing Support Service - Mill St	2022/23	77,391.00
MTC Installation, Servicing & Maintenance of Door Entry Systems	2021/22	100,000.00
MTC Remedial Work to Damp Houses	2021/22	259,652.00
Housing Support Service Private Sheltered Housing	2021/22	275,081.00
Provision of Temporary Accommodation and Support Services	2021/22	236,772.00
Civil & Structural Engineering Consultancy Services Framework Agreement	2021/22	640,790.00
MTC Legionella & Water Monitoring Services	2021/22	621,996.00
Domestic Property Maintenance, Minor Works Framework Agreement	2022/23	2,000,000.00

Supply & Installation of PVC Windows, Doors & Associated Parts	2021/22	840,000.00
Supply & Installation of Timber Fencing	2021/22	190,800.00
Provision of Cleaning Services Framework Agreement	2021/22	931,000.00
Provision of a Removals & Storage Services Framework Agreement	2021/22	272,000.00
Project Management Consultancy Services Framework Agreement	2021/22	4,000,000.00
Provision of Office Furniture & Equipment Moves Framework Agreement	2021/22	140,000.00
Housing Refurbishment Framework	2021/22	16,000,000.00
Housing Refurbishment Framework	2021/22	4,000,000.00
Measured Term Contract - Service and Maintenance of Air Handling Units and Air Conditioning Units	2021/22	94,000.00
MTC Replacement Suspended Ceilings	2021/22	93,774.00
Architectural Services Framework Agreement	2021/22	1,000,000.00
Mechanical & Electrical Services Framework Agreement	2022/23	650,000.00
MTC Servicing, Maintenance & Monitoring of Intruder Alarms	2021/22	160,000.00
Quantity Surveying Consultancy Services - Framework Agreement	2022/23	180,000.00
Measured Term Contract (MTC) Lift Servicing & Maintenance	2021/22	199,307.00
Builderswork Measured Term Contract	2022/23	204,932.00
Roofing Measured Term Contract: Roofing	2022/23	92,220.00
Tarmac Measured Term Contract	2022/23	60,280.00
Provision of a Temporary Accommodation and Support Service	2021/22	473,546.00
Internal Refurbishment Works 170Nr. Properties within Various Locations	2021/22	1,989,198.49
Boundary Wall Works - Auld Kirk, Blackfriars Walk, Ayr	2021/22	92,602.00
Rozelle House External Fabric Repairs	2021/22	384,911.00
New Office and Welfare Building, Bridge Street, Girvan	2021/22	1,683,417.00
Extension and Alterations to King V Sports Pavilion, Ayr	2021/22	1,132,377.00
Craigie Park Sports Development	2021/22	8,261,705.00
Conversion of Forehill Early Years Centre to Teaching Accommodation	2021/22	150,164.00
Works to automatic doors South Ayrshire	2021/22	182,557.00
Support and Wellbeing Alterations and Refurbishment Works at Girvan Academy, 62 The Avenue, Girvan KA26 9DW.	2021/22	351,914.00

Provision of a Managing Agent to Deliver Scottish Government Energy Efficient Programmes	2021/22	603,324.00
Provision of Homelessness and Tenancy Support	2021/22	320,831.00
Provision of Homelessness Prevention and Tenure Sustainment Service	2021/22	329,092.00
Measured Term Contract (MTC) Installation, Servicing & Maintenance of Door Entry Systems	2021/22	100,000.00
Fixed Electrical Testing & LD2 Compliance Works 755 Nr. Properties within Various Locations	2021/22	791,181.10
New Door Entry Systems Measured Term Contract 2019 - 2022 Various Locations within South Ayrshire	2021/22	273,891.00
External Wall Insulation (EWI) Programme, Symington & Ettrick Place, Ayr	2021/22	587,558.00
External Wall Insulation (EWI) & Refurbishment Works, Maybole	2021/22	1,480,004.00
Re-roofing & External Fabric Upgrades (73 properties)	2021/22	1,005,440.67
Delivery of a Housing Support Service to 16-25yr olds	2021/22	2,418,048.00
Measured Term Contract for Servicing and Maintenance of Air Handling and Air Conditioning Units (MTC AHU & ACU)	2021/22	150,000.00
Measured Term Contract (MTC) for Electrical Services & Planned & Reactive Maintenance to CCTV Systems	2021/22	300,000.00
Measured Term Contract (MTC) for Servicing, Maintenance & Monitoring of Intruder Alarm Systems	2021/22	360,000.00
Provision of Removals and Storage Services (Housing)	2021/22	353,900.00
Annual Inspection & Reactive Maintenance for Domestic Gas and Annual Inspection of Fire, Smoke & Carbon		
Monoxide Equipment	2021/22	1,960,229.00
Delivery of a Housing Support Service to people aged over 26 years old	2021/22	1,917,200.00
Delivery of a Homelessness Prevention, Advice & Advocacy Service	2021/22	1,296,680.00
Supply & Delivery of Grounds Maintenance Supplies	2021/22	519,267.00
RM6000 SAC Call Off - Fuel Cards and Associated Services V	2021/22	200,000.00
The Service, Maintenance and Repair of Golf and Fine Turf Equipment	2021/22	262,850.00
CE-45-20-DA Treatment of Recyclable Waste for South Ayrshire	2021/22	318,000.00
The Provision of 3G Pitch Maintenance to South Ayrshire Council	2021/22	25,275.00
CMS JobTrak and EcoTrack Solutions	2021/22	49,988.00
Provision of a WEEE Collection Service (Streams B, C, D & E)	2021/22	TBC
Provision of a WEEE Collection Service (Stream A)	2021/22	TBC
CE-67-18 - Supply of Annual Ground Bedding Plants, Hanging Baskets & Floral Tubs	2021/22	139,996.00
Provision of a Managed Vending Service	2021/22	TBC

Provision of a Waste Management Workforce Ready System	2021/22	49,419.80
Provision and Operation of a Community Recycling Centre	2021/22	4,429,669.00
Servicing of Cremators	2021/22	23,119.92
CE-93-20-DA Provision of Organic Waste Composting (Garden Waste)	2022/23	442,520.00
Provision of a Funeral Web Stream Service for South Ayrshire Council	2022/23	47,326.30
CE-30-20-DA Provision of a Cashless Catering and Online School Payments System (Interim)	2022/23	77,000.00
CE-28-19-DA Supply of Swimming Pool Chemicals	2022/23	108,000.00
Provision of a Core and Cluster Supported Living Service	2021/22	TBC
Installation, Servicing and Maintenance of Stair Lifts	2022/23	TBC
Family Placement Service for Adults	2022/23	TBC
South Lodge Re-wiring works	2022/23	300,000.00
Prestwick CC re-tiling works	2022/23	400,000.00
Troon Town Hall window replacement	2022/23	60,000.00
St Patricks WC replacement	2022/23	60,000.00
Troon Town Hall window replacement	2022/23	60,000.00
Heathfield PS roofing works	2022/23	50,000.00
Girvan Academy window replacement	2022/23	80,000.00
Lochside CC boiler replacement	2022/23	100,000.00
Dalmilling Golf roofing works	2022/23	60,000.00
Newton PS WC upgrade	2022/23	60,000.00
Wills road centre office upgrade	2022/23	55,000.00
Minishant PS Roofing works	2022/23	55,000.00
Southcraig School roofing works	2022/23	100,000.00
Internal Modernisation works 219 No. properties	2021/22	1,989,198.49
Internal Modernisation works 206 No. properties	2022/23	2,300,000.00
Internal Modernisation works 263 No. properties	2022/23	2,000,000.00
Internal Modernisation works 50 No. properties - Linden Avenue, Girvan	2022/23	400,000.00
External fabric upgrade 269 No. properties	2022/23	4,885,000.00
Non-traditional construction properties insulation/ cladding options	2022/23	1,000,000.00

Demolition of next phase or phases of lockups	2022/23	300,000.00
Tunstall Telecom upgrade to ensure LD2 Compliance to SHU's	2021/22	215,000.00
Upgrade rendering and roofing works Kyle/ Dundonald Area	2022/23	110,850.00
Works to retaining wall Main Road, Ayr	2022/23	500,000.00
Culvert/ watercourse Girvan	2022/23	400,000.00
Wallacetown quadrangle flats upgrade to external envelope only	2021/22	1,500,000.00
Residential adaptations - ramps/ wet rooms/ kitchen - designer	2022/23	70,000.00
Fire Damage Reinstatement - 1 Main St., Prestwick	2021/22	50,000.00
Girvan Academy - New Sports Surface	2021/22	250,000.00
Straiton Primary School - Convert School House to Staff Suite	2021/22	160,000.00
Symington Primary School - Extension (GP & Storage)	2021/22	330,000.00
Braehead Primary School - Ext Door & Play Area	2021/22	75,000.00
Cunningham Place Children's House Ayr - Living Flat	2021/22	200,000.00
Girvan Shorefront - Playpark - Contouring	2021/22	50,000.00
Kyle Academy - Science Rooms Refurbishment	2021/22	350,000.00
Girvan Library - Main Entrance Refurbishment	2021/22	50,000.00
Kyle Academy - Beach Volleyball Courts	2021/22	50,000.00
Wallacetown Primary School - Main Entrance	2021/22	350,000.00
Prestwick Swimming Pool - Gym Facilities	2021/22	250,000.00
Craigie Park (St. John's School), Ayr - MUGA	2021/22	200,000.00
River Ayr - Water Sports - Floating Pontoon	2021/22	50,000.00
Public Conveniences (Troon x 2 / Girvan x 2)	2021/22	200,000.00
County Buildings - Basement Showers Upgrade	2021/22	75,000.00
County Buildings - Window Refurbishment	2021/22	100,000.00
17-21 High St., Ayr - Refurbishment to create Flats & Retail Units	2021/22	1,359,000.00
Coylton Primary School - Main Entrance & Reception	2021/22	175,000.00
Girvan Academy - Conversion of Library to IT Suite	2022/23	500,000.00
Doonfoot Primary School - Main Entrance, Office and Car Park	2022/23	1,000,000.00
Troon Primary School - Nursery	2022/23	1,000,000.00

11-15 High St., Ayr (adjacent to Town Hall) - Creation of Flats	2022/23	1,000,000.00
Doonfoot Primary School - Upgrade of Lower School	2022/23	1,000,000.00
South Lodge Care Home Ayr - Internal Reconfiguration	2022/23	250,000.00
Girvan - Victory Park All Weather Sports Pitch	2022/23	250,000.00
Northfield Bowling Club - Refurbishment	2022/23	250,000.00
Ayr Beach - Volleyball Pitches	2022/23	50,000.00
Craigie - Vacant Site adjacent to new Athletics Facility	2022/23	250,000.00
Troon Links Golf - Greenkeepers Storage Facility	2022/23	500,000.00
Generic Location - Traveller Transit Site	2022/23	500,000.00
Generic Location - Traveller Negotiated Stopping Site	2022/23	100,000.00
Year 2022 as yet undefined projects - Property Rationalisation	2022/23	ТВС
Year 2022 as yet undefined projects - Property Refurbishments	2022/23	TBC
Year 2022 as yet undefined projects - New Schools	2022/23	TBC
Year 2022 as yet undefined projects - School Refurbishments	2022/23	TBC
Year 2022 as yet undefined projects - EYC Refurbishments	2022/23	ТВС
Year 2022 as yet undefined projects - Health & Social Care Adaptations	2022/23	ТВС
Year 2022 as yet undefined projects - Sports & Leisure	2022/23	TBC
Year 2022 as yet undefined projects - Operations Buildings	2022/23	TBC
Year 2022 as yet undefined projects - Cemeteries	2022/23	TBC
Year 2022 as yet undefined projects - Public Conveniences	2022/23	TBC
Various Vehicle Procurements - no lease end dates detailed on register	2022/23	ТВС
Local Food Framework	2021/22	TBC
Upgrade of Golf Booking System	2021/22	TBC
PS-19-87 Reception, Transfer & Treatment of Municipal Waste	2021/22	27,190,000.00
EV Charging Infratsturture	2022/23	480,000.00
RecordPoint for Sharepoint	TBC	TBC
ProcessIT Replacement	TBC	TBC
Readsoft Scanning Software	TBC	TBC
Online School Payments/Cashless Catering	2021/22	TBC

Additional M365 Funding	TBC	TBC
Gas Servicing system implementation	TBC	TBC
CareFirst Upgrade	TBC	TBC
Goss Renewal	TBC	TBC
Library Management System	TBC	TBC

Annex A. Annual Procurement Report - Scottish Government Template

1. Organisation and report details	
a) Contracting Authority Name	South Ayrshire
h) Pariod of the annual procurement report	Council 1 April 2020 and 31
b) Period of the annual procurement report	March 2021
c) Required by s18 Procurement Reform (Scotland) Act 2014 to prepare an annual procurement report? (Yes / No)	Yes
2. Commence of Demoderal Description of Commence of	
2. Summary of Regulated Procurements Completed	
a) Total number of regulated contracts awarded within the report period	92
b) Total value of regulated contracts awarded within the report period	£26,661,860.99
c) Total number of unique suppliers awarded a place on a regulated contract awarded during the period	80
i) how many of these unique suppliers are SMEs	Not Measured
ii) how many of these unique suppliers how many are Third sector bodies	Not Measured
3. Review of Regulated Procurements Compliance	
a) Number of regulated contracts awarded within the period that complied with your Procurement Strategy	92
b) Number of regulated contracts awarded within the period that did not comply with your Procurement Strategy	0
4. Community Benefit Requirements Summary	
Use of Community Benefit Requirements in Procurement:	
a) Total number of regulated contracts awarded with a value of £4 million or greater.	1
b) Total number of regulated contracts awarded with a value of £4 million or greater that contain Community	1
Benefit Requirements.	
c) Total number of regulated contracts awarded with a value of less than £4 million that contain a Community	68
Benefit Requirements	

Key Contract Information on community benefit requirements imposed as part of a regulated procurement that were fulfilled during the period:	
d) Number of Jobs Filled by Priority Groups (Each contracting authority sets its own priority groups)	Not Measured
e) Number of Apprenticeships Filled by Priority Groups	Not Measured
f) Number of Work Placements for Priority Groups	Not Measured
g) Number of Qualifications Achieved Through Training by Priority Groups	Not Measured
h) Total Value of contracts sub-contracted to SMEs	Not Measured
i) Total Value of contracts sub-contracted to Social Enterprises	Not Measured
j) Total Value of contracts sub-contracted to Supported Businesses	Not Measured
k) Other community benefit(s) fulfilled	198
5. Fair Work and the real Living Wage	
a) Number of regulated contracts awarded during the period that have included a scored Fair Work criterion.	92
b) Number of unique suppliers who have committed to pay the real Living Wage in the delivery of a regulated contract awarded during the period.	Not Measured
c) Number of unique suppliers who are accredited Living Wage employers and were awarded a regulated contract awarded during the period.	Not Measured
d) Number of unique suppliers who have signed up to the Scottish Business Pledge and were awarded a regulated contract awarded during the period.	Not Measured
6. Payment performance	
a) Number of valid invoices received during the reporting period.	77212

b) Percentage of invoices paid on time during the period ("On time" means within the time period set out in	94.49
the contract terms.)	
c) Number of regulated contracts awarded during the period containing a contract term requiring the prompt	92
payment of invoices in public contract supply chains.	
d) Number of concerns raised by sub-contractors about the timely payment of invoices within the supply chain	0
of public contracts.	
7. Supported Businesses Summary	
a) Total number of regulated contracts awarded to supported businesses during the period	0
b) Total spend with supported businesses during the period covered by the report, including:	£1899.26
i) spend within the reporting year on regulated contracts	0
ii) spend within the reporting year on non-regulated contracts	£1899.26
8. Spend and Savings Summary	
a) Total procurement spend for the period covered by the annual procurement report.	£168,937,120
b) Total procurement spend with SMEs during the period covered by the annual procurement report.	50%
c) Total procurement spend with Third sector bodies during the period covered by the report.	Not Measured
d) Percentage of total procurement spend through collaborative contracts.	Not Measured
e) Total targeted cash savings for the period covered by the annual procurement report	£80,000
i) targeted cash savings for Cat A contracts	Not Measured
ii) targeted cash savings for Cat B contracts	Not Measured
iii) targeted cash savings for Cat C contracts	Not Measured
f) Total delivered cash savings for the period covered by the annual procurement report	£94,816
i) delivered cash savings for Cat A contracts	Not Measured
ii) delivered cash savings for Cat B contracts	Not Measured
iii) delivered cash savings for Cat C contracts	Not Measured

g) Total non-cash savings value for the period covered by the annual procurement report	Not Measured
9. Future regulated procurements	
a) Total number of regulated procurements expected to commence in the next two financial years b) Total estimated value of regulated procurements expected to commence in the next two financial years	225 £ 254,000,000