

County Buildings
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Date: 16 March 2022

To: Councillors Arthur Spurling (Chair), Ian Davis, Douglas Campbell, Ian Cavana and Martin Dowey

All other Elected Members for information only

Dear Councillor

PARTNERSHIPS PANEL

You are requested to participate in the above Panel to be held on **Wednesday, 23 March 2022 at 10.00 a.m.** for the purpose of considering the undernoted business.

The meeting will be held remotely, the meeting will be live-streamed and available to view at <https://south-ayrshire.public-i.tv/>

Yours sincerely

CATRIONA CAVES
Head of Legal, HR and Regulatory Services

B U S I N E S S

1. Sederunt and Declarations of Interest
2. Minutes of Previous Meeting of 9 February 2022 (copy herewith)
3. Action Log and Work Programme (copy herewith)
4. Ayr Gaiety Partnership Performance Report and Funding Request – Submit report by Assistant Director – People (copy herewith)

For more information on any of the items on this agenda, please telephone Alison Nelson,
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PARTNERSHIPS PANEL

Minutes of the Meeting held remotely on
9 February 2022 at 10.00am

Present: Councillors Arthur Spurling (Chair), Douglas Campbell, Ian Cavana, Ian Davis and Martin Dowey

Attending: L Reid, Assistant Director – Place; J Bradley, Assistant Director – People; M. Newall, Assistant Director – People; W Carlaw, Service Lead – Democratic Governance; A. Mutch, Co-ordinator (Sports and Leisure); I. McMeekin, Area Commander/Local Senior Officer for Ayrshire, Fire and Rescue Service, F. Hussain, Chief Superintendent – Divisional Commander - Ayrshire, K. Lammie, Chief Inspector – Local Area Commander South Ayrshire, C. Bilsland, Fire Scotland, J. McClure, Committee Services Lead Officer, F Maher, Committee Services Officer

1. Sederunt & Declarations of Interest

The Chair took the Sederunt and outlined the procedures for conducting this meeting and advised that this meeting would be broadcast live.

The Chair thanked Councillor Hugh Hunter for his contribution to this Panel during his time as Chair and also gave thanks to Siobhian Brown for her work in relation to this Panel.

There were no declarations of interest by Members in terms of Council Standing Order No. 17 and the Councillors' Code of Conduct.

2. Minutes

The minutes of the meeting held on 17 November 2021 (issued) were submitted and approved.

3. Action Log

The Assistant Director – Place provided the Panel with an update on the status of the Action Log and Work Programme.

A Member asked what the ultimate goal was in terms of the steeple, to which the Assistant Director – Place advised that if additional funding could be sourced, then the position would be reviewed and consideration given as to whether replacement of the steeple was viable, however there were insufficient funds at this stage.

4. Local Performance Report: Scottish Fire and Rescue

There was submitted a report (issued) of 1 February 2022 by the Assistant Director – People providing members of the Panel with information about the mid-year performance of the Scottish Fire and Rescue Service in South Ayrshire.

The Assistant Director – People welcomed Ian McMeekin, Area Commander/Local Senior Officer for Ayrshire, Scottish Fire and Rescue Service to the meeting and the Area Commander provided a comprehensive overview to the Panel.

Questions and comments from Members included:

- (1) Members thanked the Scottish Fire and Rescue Service for the quick response to the Kincaidston incident.
- (2) Concern that due to the cost of smoke/carbon detector alarms, there would be a shortage in the uptake of installation; and the Area Commander advised that the Scottish Fire Service were communicating widely with home owners and landlords. Additional funding would be available to home owners who were significantly at risk.
- (3) Linked alarms – would this be monitored or recorded in future reports; and the Area Commander advised that Scottish Fire and Rescue was the enforcing agency for commercial settings, however not for domestic settings, therefore this data would not be gathered;
- (4) Kincaidston – had the Scottish Fire and Rescue Service, in conjunction with other agencies, investigated causes and prevention; and the Area Commander advised that it would be inappropriate to discuss the investigations, however he assured the Panel that they were working closely with Police Scotland and the Health & Safety Executive.

The Area Commander continued to provide an overview of the South Ayrshire Delivery Activity Summary (Appendix A, page 4) and invited further questions from the Panel.

Questions and comments raised by Members included:

- (1) The report was extremely detailed – would it be possible to reduce the report to South Ayrshire specifically, however could a link also be provided to access the national statistics too; and the Area Commander advised this will be provided at the next Panel;
- (2) Information on which areas/sites instigated deliberate fires; and the Area Commander commented there was a particular issue with Ayr North. Scottish Fire and Rescue had a Deliberate Fire Strategy, Action Plan and wished to provide the public with re-assurance that this would still be seen as a priority matter.
- (3) High number of deliberate fires and false alarms – how would this be dealt with; and the Area Commander assured the Panel that these continue to be investigated and some work had been undertaken in the Wallacetown area where Scottish Fire and Rescue had an embedded officer to address concerns.
- (4) Community Councils – would it be possible for Scottish Fire and Rescue to attend both Councils within Ayr North – perhaps once per year – to emphasise the serious and dangerous nature of these issues; and the Area Commander welcomed the opportunity to do this and would engage with the Councils to confirm dates.

The Panel, having scrutinised the 2021/22 mid-year performance report of the Scottish Fire and Rescue Service in South Ayrshire

Decided: to note the contents of the report.

5. Local Performance Report: Police Scotland

There was submitted a report (issued) of 1 February 2022 by the Assistant Director – People providing members of the Panel with information about the mid-year performance of Police Scotland in South Ayrshire.

The Assistant Director – People introduced Faroque Hussain, Chief Superintendent – Divisional Commander – Ayrshire who then proceeded to give an overview of the report.

The Chief Superintendent also gave thanks to the Elected Members for their support during the Kincaidston incident and advised that the investigation, led by Police Scotland had been handed over to the Health & Safety Executive. There had been a multi-agency debrief and the conclusion was that the services reacted in an excellent manner, with only minor issues raised.

Members congratulated the Police, as well as Council employees, for the co-operation of everyone involved.

The Chief Superintendent also advised that Police Scotland were working with the Scottish Fire and Rescue Service with regard to Wallacetown, which was identified as being a significantly deprived area. This was being led by Kevin Lammie, Chief Inspector – Local Area Commander South Ayrshire.

The Chief Superintendent advised that there had been an increase in fraud, including bogus callers. A Member asked for an explanation of this and the Chief Superintendent advised that this was a complex issue, whereby (for example) someone purporting to be a bank employee would contact a potential victim of an issue with their account, thereafter a bogus police officer would call at their home, resulting in the loss of significant sums of money in some cases. Police Scotland had raised awareness through social media, however they were trying to reach other members of the public through literature.

A Member asked how quickly Police Scotland obtained information on new types of fraud; and the Chief Superintendent advised there was a need to stay ahead of the curve and that the Chief Inspector – Local Area Commander would pick up anomalies in South Ayrshire at the daily meeting and, indeed, identified the bogus caller claiming to be a police officer, from day one and alerted other authorities.

The Chief Superintendent commented on sexual crimes against women and advised that more women were coming forward to report these crimes. Police Scotland would continue to target the perpetrators through the “Don’t Be That Guy” campaign. Police Scotland were absolutely committed to working with partnerships and were aware of the impact on the community of such serious crimes.

A Member asked if ‘spiking’ was being monitored to provide an indication if there was an increase or decrease in incidents and whether Police Scotland had considered issuing advice to licenced establishments and members of the public highlighting signs/symptoms of spiking and what should be done with suspected cases; and the Chief Superintendent advised of significant media interest in November and a number of incidents reported to police (not just spiking but injections too). Police Scotland were awaiting some toxicology reports, however there was concern that some members of the public may be reacting to media fears.

A Member noted an increase in hate crime/domestic abuse/drugs; and the Chief Superintendent advised that hate crimes had increased from 68 last year to 73 this year. Some of these had been homophobic and racially motivated crimes directed at police officers. Police Scotland had a zero tolerance approach and were trying to encourage members of the public to report such crimes and these would be taken very seriously.

The Panel, having scrutinised the mid-year performance report of Police Scotland in South Ayrshire

Decided: to note the contents of the report.

6. The Quay Zone Performance Report

There was submitted a report (issued) of 1 February 2022 by the Assistant Director – People inviting Panel members to scrutinise the performance of The Quay Zone.

The Assistant Director – People introduced the Co-ordinator (Sports and Leisure) to provide an overview of the report. .

Questions and comments raised by Members were:

- (1) Delayed maintenance of equipment – what was the lifespan of some of the more expensive pieces of equipment; and the Co-ordinator (Sports and Leisure) advised that, although he did not have all the details, the pool and filtration system would have a 7-10 year cycle before requiring significant maintenance works.
- (2) How had the adverse weather conditions affected the building; and the Co-ordinator (Sports and Leisure) advised that parts of the building were exposed to the elements and there were some leaks in the flat roof, some doors (fire exits) warping, however nothing too significant. These would be recurring issues.

The Panel, having scrutinised the performance of the Quay Zone, as detailed in Appendix 1 of the report

Decided: to note the contents of the report.

General

The Chair asked ICT to report back by Friday, 11 February 2022 to Members and the Service Lead – Democratic Governance to establish reasons for the poor connection experienced by the Scottish Fire and Rescue and Police Scotland attendees, who had to join the Panel by telephone; Michael Reid, ICT confirmed this will be raised with his Line Manager and reported back.

The meeting concluded at 11h48

Partnerships Panel – 15 September 2021

Action Log

Date of Meeting Action No.	Report	Action	Assigned to	Update	Completed
15 September 2021	Ayr Gaiety Partnership Performance Report	The Chair requested a Briefing Note on the future viability of the Ayr Gaiety.	Assistant Director – People.	After discussion with the Chair of the Panel it was agreed that Senior Officers would discuss the current financial investment in the Ayr Gaiety Partnership and develop a paper outlining the future viability and required investment from the Council. This would also include business plan proposals from the Ayr Gaiety Partnership around their future sustainability.	On Agenda 23 March
17 November 2021	Ayr Common Goods Fund	Provide record of lease history of the three properties in Sandgate currently up for sale/lease.	Service Lead – Asset Management and Community Asset Transfer	Email issued 18 January 2022 with details of properties currently available.	Completed

17 November 2021	Rozelle House	Panel requested update on major repair work at Rozelle House, including update on budget used.	Service Lead – Asset Management and Community Asset Transfer	<p>Works commenced as planned although scope of works have increased but are progressing well. Work due to complete Spring 2022.</p> <p>The spend to date is £130,000 from a contract amount of £384,911.04.</p> <p>Although the funding has not been fully expended yet, it is legally committed. The building is wind and watertight.</p>	Completed
17 November 2021	Steeple at Freemans Hall, Prestwick	Panel requested feedback on progress made at meeting held on 19 November 2021 regarding possibility of re-instatement of steeple.	Service Lead – Asset Management and Community Asset Transfer	<p>The steeple at Freemans Hall was condemned and deemed structurally unsafe and taken down by the Council. The building is held in the Prestwick common good fund. The Council agreed to not rebuild the steeple in a report in December 2013. The costs to rebuild the steeple is considerable more than the funds currently held within the Prestwick</p>	Completed

				common good. There are no current proposals to erect the Steeple at the Freemans Hall.	
17 November 2021	Room Bookings & Revenue	Panel requested breakdown by Local Authority of the 2,800 room nights and £260,000 revenue.	Co-ordinator (Destination, Promotion and Inclusive Participation)	VisitScotland is working with Expedia to try to drill down into the data to identify spend specifically in South Ayrshire. An update will be provided once the information is received. Visit Scotland still awaiting feedback from Expedia.	

Petition update

Public Petition	Action	Update
Residents Parking – additional spaces, Prestwick	Petition refused in terms of 2.5 and 2.6.7 of the Council's Petitions Protocol. In terms of 2.6.7. – it would be inappropriate for this Panel to consider the petition as the matter is one which has its own procedures. In this case, Road Traffic Regulations which are a planning matter.	The Head of Legal, HR and Regulatory Services notified the Lead Petitioner of the rejection of the Petition, in keeping with clause 3.2 of the Council's Petitions Protocol. She also advised the Petitioner that this matter was forwarded to Ayrshire Roads Alliance asking them to treat it as a service request.
Playpark in Mossblown	Petition refused in terms of 3.1 and 2.5 of the Council's Petitions Protocol relating to signatures and addresses. Also, no information provided on the previous steps taken to resolve the matter.	The Head of Legal, HR and Regulatory Services notified the Lead Petitioner of the rejection of the Petition, in keeping with clause 3.2 of the Council's Petitions Protocol.
Prestwick Business Improvement District (BID)	The Petition was due to be heard by the Panel on 18 November 2020. The Lead Petitioner requested that the Petition be carried forward to the next meeting of the Panel as businesses would be much clearer with regard to the impact of Covid-19, he also advised that he had experienced difficulties setting up conference calls with committee members to discuss the Petition and stated that this had seriously affected the BID Petition preparation.	The Petition was due to be heard at Panel on the 10 February 2021. As a result of further Covid-19 restrictions, the Petitioner was given the option of joining the meeting remotely, or carrying forward the Petition to the next Panel meeting on the 21 April 2021, the Petitioner chose the latter. The Petitioner was contacted ahead of the April Panel and asked to confirm that he wished the Petition to proceed, the Petitioner responded that he was having difficulty contacting two members of his committee and requested a further adjournment. Following consideration by the Monitoring Officer, the Petitioner was informed that a further adjournment would not be possible given that the Panel was ready to hear the Petition in November 2020, accordingly the Petition would fall. This would not preclude a further Petition being brought at a later date.

Bring Peace to Eastfield	<p>Petition refused in terms of 2.6 Council's Petitions Protocol that it would be inappropriate for the Panel to consider a petition in the following circumstances :</p> <p>Paragraph 2.6.5 - if it" is considered to have potential to cause personal distress or loss"</p> <p>Paragraph 2.6.6 - if it" relates to an individual's circumstances or an individual's grievance..... or contains information by which individuals can be identified"</p> <p>Paragraph 2.6.11 - if it contains " matters that could damage a person's...reputation"</p> <p>Paragraph 2.6.12 - if it contains " an allegation or matter which could contain information that is not true or is defamatory, discriminate against someone ..."</p>	The Head of Legal, HR and Regulatory Services notified the Lead Petitioner of the rejection of the Petition, in keeping with clause 3.2 of the Council's Petitions Protocol.
Save Ayr Citadel – 8 October 2021	The Petition was refused because it would not be appropriate for the petition to proceed to Panel whe it related to a decision taken by Council in the last 6 months. The Leadership Panel of 24 August 2021 considered a report on the proposed new leisure centre. Further, a petition application would not proceed to Panel where it involved matters with their own distinct procedures, such as Planning. The planning process had been triggered in relation to the proposals. During that process, members of the public would be able to make their representations known to the Council.	The Head of Legal, HR and Regulatory Services notified the Lead Petitioner of the rejection of the Petition, in keeping with clause 3.2 of the Council's Petitions Protocol.

**PARTNERSHIPS PANEL
WORK PROGRAMME 2020 to 2022**

Report	Assigned To	Due Date To Panel	Latest update
Scottish Fire and Rescue - Deliberate Fire Reduction Plan	Assistant Director - People	TBA	Deferred to future Panel
Scottish Fire and Rescue – Draft Strategic Plan 2021-24	Assistant Director - People	TBA	Deferred to future Panel
South Ayrshire Council's Active Travel Strategy	Director - Place	TBA	Deferred to future Panel

South Ayrshire Council

Report by Assistant Director - People to Partnerships Panel of 23 March 2022

**Subject: Ayr Gaiety Partnership Performance Report and
Funding Request**

1. Purpose

- 1.1 The purpose of this report is to invite members of the Panel to scrutinise the performance of the Ayr Gaiety Partnership (AGP) and to consider the funding request as set out in [Appendix 1](#).

2. Recommendation

2.1 It is recommended that the Panel:

- 2.1.1 **considers the performance of the Ayr Gaiety Partnership in delivering the activities required as part of the agreement for Council funding; and**
- 2.1.2 **considers the request for additional funding and requests officers, if appropriate, to refer the matter to the Leadership Panel for consideration.**

3. Background

- 3.1 In March 2012, the Council agreed to support a partnership between the Council, AGP and the University of the West of Scotland. As part of this agreement and working to lever in other external funding, AGP were asked to deliver:

- the theatre as a community resource and a performance and display space for local arts organisations;
- a centre of excellence for education and training;
- links with UWS to deliver an education programme and re-enforcement of Ayr as University town; and
- volunteering opportunities.

- 3.2 In December 2017, Council agreed a 3 year funding package for AGP:

- 2018/19 £125,000;
- 2019/20 £115,000; and
- 2020/21 £100,000.

- 3.3 In September 2021, the Partnerships Panel discussed the future viability of AGP and requested that a briefing note be circulated to the Panel prior to the end of the year relating to this matter.
- 3.4 In addition to this previously agreed financial support and due to the impact of the Covid-19 pandemic, the Council agreed to provide £100,000 to the Gaiety Theatre from the Covid-19 Business Support discretionary fund plus a further £200,000 from Council general reserves.
- 3.5 The Council previously agreed a secured loan of £650,000 at a rate of 2.5% over 5 years. This is being drawn down in 4 tranches and 2 tranches have previously been paid to the Gaiety. Given the unprecedented effects of the Covid-19 pandemic the Council agreed to amend the repayment terms and period of the loan. There is currently a payment holiday in place until April 2022.

4. Proposals

- 4.1 The AGP is an important partner in delivering the Council's strategic objectives to increase access to arts and culture in South Ayrshire. A summary of progress is set out in [Appendix 1](#).
- 4.2 The Gaiety is currently running at reduced capacity and AGP anticipates that it will not be until 2023 that historic audience numbers will return. The budget set out in [Appendix 1](#) details expected outturns for 2021, and projections for 2022 and 2023. While AGP is confident of being able to secure some income from increased fund raising and other sources, they consider that SAC support for 2022-24 remains essential. Indeed, the AGP believes that SAC support will remain essential in the long term as commercial stand-alone operation for theatres outside major conurbations is not possible.
- 4.3 AGP is requesting assistance from SAC to recover from the Covid-19 pandemic in the form of an annual investment of £150,000 from 2022 onwards for a period of three years.
- 4.4 Members of the Partnerships Panel do not have authority to approve the request for financial assistance outlined at 4.3 and, accordingly, if they thought appropriate, would require to refer the matter on their recommendation to the Leadership Panel.

5. Legal and Procurement Implications

- 5.1 There are no legal implications arising from this report.
- 5.2 There are no procurement implications arising from this report.

6. Financial Implications

- 6.1 There are no direct financial implications arising from this report. However, if the Panel agrees to refer the request for additional funding to the Leadership Panel, then there would be a requirement to address the financial implications in any report.

7. Human Resources Implications

- 7.1 Not applicable.

8. Risk

8.1 *Risk Implications of Adopting the Recommendations*

8.1.1 There are no risks associated with adopting the recommendations.

8.2 *Risk Implications of Rejecting the Recommendations*

8.2.1 There is a risk that rejecting the recommendations will mean that the Council will not be able to evidence scrutiny of the external funding to AGP.

8.2.2 There is also a risk that rejecting the recommendations will mean that the Council would not be able to consider the request for additional funding requested by the AGP.

9. Equalities

9.1 The proposals in this report have been assessed through the Equality Impact Assessment Scoping process. There are no significant potential positive or negative equality impacts of agreeing the recommendations and therefore an Equalities Impact Assessment is not required. A copy of the Equalities Scoping Assessment is attached as [Appendix 2](#).

10. Sustainable Development Implications

10.1 ***Considering Strategic Environmental Assessment (SEA)*** - This report does not propose or seek approval for a plan, policy, programme or strategy or document otherwise described which could be considered to constitute a plan, programme, policy or strategy.

11. Options Appraisal

11.1 An options appraisal has not been carried out in relation to the subject matter of this report.

12. Link to Council Plan

12.1 The matters referred to in this report contribute to Commitment 4 of the Council Plan: South Ayrshire Works/ Make the most of the local economy.

12.2 The Gaiety have mapped their activities onto the Council's strategic outcomes and this is shown in [Appendix 1](#).

13. Results of Consultation

13.1 There has been no public consultation on the contents of this report.

13.2 Consultation has taken place with Councillor Chris Cullen, Portfolio Holder for Economy and Culture, and the contents of this report reflect any feedback provided.

Background Papers **Report to Partnerships Panel of 15 September 2021 – [Ayr Gaiety Performance Report](#)**

Person to Contact **Laura Kerr, Co-ordinator – Destination Promotion and Inclusive Participation**
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Date: 14 March 2022

Ayr Gaiety Partnership request to SAC 2022-25

This paper summarises the value for money provided by AGP to SAC over the current funding agreement. It goes on to outline the outcomes AGP will deliver over the next period. And it updates future projections and restates the request to SAC for £150,000 per year funding from 2022-25. This request was made in discussions on funding for 2021-22 and represents a reduction of 25% on the 2021-22 figure despite major ongoing challenges for the theatre sector.

AGP has provided excellent value for money 2018-21

Over the last four years, SAC has supported AGP with £540,000 in total, on a tapering basis (18-19: £125,000, 19-20: £115,000, and 20-21: £100,000). AGP was able to secure other emergency income over 2020-21 and therefore avoided making any additional call on SAC in that first period affected by Covid. SAC then provided increased support of £200,000 to support AGP during the second year of Covid impacts. SAC was also able to secure for AGP a further £100,000 in Covid-related recovery funding. AGP secured significant additional emergency funding from other sources over the period too. AGP was therefore able to continue to operate and deliver despite the theatre building being closed. Overall AGP has delivered outstanding value for money and major results in terms of cultural life, economic impact and wellbeing, including:

- Levering the Council's contribution by around 9:1 to secure around £4,500,000.
- Delivering around 130,000 live audience experiences in the two years 2018-19 and 2019-20.
- Engaging around 3,000 people of all ages in creative learning.
- Raising South Ayrshire's profile and reputation through national events and media coverage.
- Achieving £1.8 million per year economic impact: 40+ jobs, footfall and visitors to the Town (up to March 2020).
- Sustain 14 jobs over the Covid period.
- Secure over £300,000 of funding to 16 community groups delivering Covid-19 emergency responses and wellbeing support (including practical support to the groups).
- Reaching over 20,000 individuals in over 40,000 separate participations over Covid.
- Reopening the theatre with Covid-safe precautions for Autumn 2021.
- Securing funding for and initiating a series of long-term creative engagement initiatives, in partnership with SAC, VRU, and many others, meeting growing success with:
 - Young people and families in Wallacetown;
 - Care experienced young people with the Champions Board;
 - People with dementia and their carers with Dementia Prestwick; and
 - Communities in Maybole and Girvan

Recovery will take two to three years

Any return to normal for theatres is some way off. The Gaiety is currently running at reduced capacity and we still anticipate that it will not be until 2023 that historic audience numbers will return. The attached budget showing expected outturns for 2021, and projections for 2022 and

2023 show the picture. While AGP is confident of being able to secure some income from increased fund raising and other sources, SAC support for 2022-24 remains essential. Indeed SAC support will remain essential in the long term as commercial stand-alone operation for theatres outside major conurbations is not possible. Outside (and possibly including) the circumstances of the pandemic, The Gaiety continues to receive far less public funding than any other similar theatre in Scotland.

Over 2022-24 AGP is committed to grow its community and outreach activity as well as continuing to run the theatre. Success in securing funding and delivering results for community activity over the Covid period is a strong basis for doing this. So AGP expects to significantly increase its impact as well as recovering from the setbacks during Covid.

Outcomes

Over 2022 (and growing each year that follows) AGP will deliver:

- Over 100,000 creative participation experiences in the theatre and in communities;
- Financial leverage for the Council's investment of 10:1 or better;
- Economic impact in excess of £1.8 million each year, including jobs, training opportunities, attracting visitors to the Town and growing South Ayrshire's profile; and
- Improved wellbeing for key target communities including Wallacetown, Girvan and Maybole, young people and older isolated people across South Ayrshire.

In the context of Council priorities, AGP will deliver the following.

Council priority	Gaiety activity
<i>Reduce Poverty and Disadvantage</i>	Work with schools, care experienced young people, rural and low income areas, UWS and Ayrshire College projects
<i>Health and Care Systems that meet People's Needs</i>	Work with older people in care homes, Dementia friendly programming, accessibility work, rural work
<i>Make the most of the Local Economy</i>	£1.8million economic impact, 40+ jobs, footfall and visitors to the Town
<i>Increase the Profile and Reputation of South Ayrshire and the Council</i>	International and national artists and companies, national profile for Creative Learning & Engagement, national youth arts festival, regular press and TV, significant social media
<i>Enhanced Environment through Social, Cultural & Economic Activities</i>	Theatre shows, rural touring, creative learning, Tamfest – 100,000+ engagements, 1,000 young people and 200 volunteers

Request to South Ayrshire Council

AGP is therefore requesting assistance from SAC to recover from the Covid-19 pandemic in the form of:

- An annual investment of £150,000 from 2022 onwards; and
- Continuation of the current loan agreement as already agreed.

2021

The 2021 projected outturn is still uncertain, depending on the final sales for the Christmas panto – less any returns and cancellations that may result in the case of the cast falling ill. The projected deficit for the year of -£116,516 is of the order of the funds carried forward at 31st December 2020 of £104,574. The net funds position at the end of 2020 will therefore be approximately zero.

The reserves policy is to retain sufficient to repay all customers for future shows and overheads for around 3 months operation. The former goal is met within these projections (this amount appears on the balance sheet within creditors). But the latter is not – a further £175,000 of net funds would be required to achieve the amount, so this remains a future goal.

2022

Key assumptions in 2022 are:

- That sales build over the course of the year, achieving historic levels by the end of the year.
- That the proportion of show income retained (other than for the in house panto) is 25% - a low figure that reflects the low ticket sales projected and the consequent need to provide a higher proportion of takings to promoters, particularly early in the year. (For Autumn 2021, the proportion of ticket sales retained is well under 10% and it will take some time to build back from this if, as we assume, audiences return only gradually.)
- Fund raising income shows a total of £200,000 – which is double the historic levels prior to Covid. This reflects recent increased success in securing grant aid from other sources and a staff restructure that has resulted in more time and expertise being devoted to this activity. It remains a challenging target.
- Energy costs increase well above the rate of inflation.
- Other costs increase to different extents, recognizing that some costs have been reduced over 2021 due to lower activity.
- Loan repayments are met from the one-off £100,000 discretionary Covid recovery grant received and retained for this purpose.

2023

Key assumptions in 2023 are:

- That sales achieve historic levels for the full year with modest increases for the panto – based on its higher quality (compared with pre-2019).
- That the proportion of show income retained (other than for the in house panto) is restored to 38% consequent on sales having returned to historic levels. This is because the higher the levels of overall sales, the greater the proportion of income we can negotiate to retain.

- Energy costs continue to increase well above the rate of inflation but other costs rise around 5%.
- Loan repayments are met from trading surplus as was the case prior to the pandemic.

Note that the surplus generated still falls short of achieving the Trustees reserves policy target.

AGP – estimated outturn for calendar year 2021 and projections for 2022 & 23

	Estimated outturn 2021			Projected 12 months to 31/12/22			Projected 12 months to 31/12/23		
	Unrestricted	Restricted	Total	Unrestricted	Restricted	Total	Unrestricted	Restricted	Total
INCOME									
NOTE									
Earned income									
General ticket sales	74,000	-	74,000	500,000	-	500,000	650,000	-	650,000
Gaiety productions ticket sales	62,000	-	62,000	355,000	-	355,000	380,000	-	380,000
Theatre tax relief	25,000	-	25,000	40,000	-	40,000	45,000	-	45,000
Café Bar	-	-	-	50,000	-	50,000	50,000	-	50,000
Booking and transaction fees	357	-	357	15,000	-	15,000	20,000	-	20,000
	161,357	-	161,357	960,000	-	960,000	1,145,000	-	1,145,000
General income									
South Ayrshire Council	175,000	-	175,000	150,000	-	150,000	150,000	-	150,000
CS - PAVRF1	-	62,500	62,500	-	-	-	-	-	-
CS - PAVRF 2	240,000	150,000	390,000	-	-	-	-	-	-
CS - Culture Collective	-	60,000	60,000	-	97,000	97,000	-	-	107,000
SCF, CRF 1a, CRF1b, CRF2	-	231,572	231,572	-	-	-	-	107,000	107,000
Adapt and Thrive	-	75,000	75,000	-	-	-	-	-	-
Summer Play	-	7,000	7,000	-	-	-	-	-	-
Sundry other income	90,000	-	90,000	40,000	-	40,000	60,000	-	60,000
Revenue fundraising	30,000	50,000	80,000	200,000	-	200,000	220,000	-	220,000
Restoration Levy	787	-	787	-	-	-	-	-	-
	535,787	636,072	1,171,859	390,000	97,000	487,000	430,000	107,000	537,000
TOTAL	697,144	636,072	1,333,216	1,350,000	97,000	1,447,000	1,575,000	107,000	1,682,000
EXPENDITURE									
Shows and productions									
Salaries (inc pension)	135,000	-	135,000	140,000	-	140,000	150,000	-	150,000
Artists' fees - received shows	74,000	-	74,000	375,000	-	375,000	403,000	-	403,000
Artists' fees & prod'n costs- Gaiety productions	100,000	256,381	356,381	215,000	-	215,000	225,000	-	225,000
Merchandising	-	-	-	7,000	-	7,000	10,000	-	10,000
Other direct costs	-	-	-	-	-	-	-	-	-
	309,000	256,381	565,381	737,000	-	737,000	788,000	-	788,000
Creative Engagement & community									
Salaries (inc pension)	31,115	28,885	60,000	35,000	37,000	72,000	40,000	40,000	80,000
Artists' and freelancer fees	-	106,234	106,234	-	60,000	60,000	-	67,000	67,000
Grants to other organisations	-	199,572	199,572	-	-	-	-	-	-
Other direct costs	-	-	-	-	-	-	-	-	-
	31,115	334,691	365,806	35,000	97,000	132,000	40,000	107,000	147,000
Building costs:									
Salaries (inc pension)	36,000	-	36,000	40,000	-	40,000	42,000	-	42,000
Water charges	6,000	-	6,000	7,000	-	7,000	8,000	-	8,000
Insurance	20,000	-	20,000	22,000	-	22,000	23,000	-	23,000
Energy	35,000	-	35,000	60,000	-	60,000	80,000	-	80,000
Cleaning materials	6,000	-	6,000	10,000	-	10,000	11,000	-	11,000
Repairs and renewals	40,000	-	40,000	35,000	-	35,000	35,000	-	35,000
	143,000	-	143,000	174,000	-	174,000	199,000	-	199,000
Administration and development:									
Salaries (inc pension)	127,000	-	127,000	150,000	-	150,000	165,000	-	165,000
Telephone	4,000	-	4,000	5,000	-	5,000	5,500	-	5,500
IT	10,000	-	10,000	7,000	-	7,000	7,700	-	7,700
Printing, Stationery and Postage	5,000	-	5,000	7,000	-	7,000	7,700	-	7,700
Licenses	1,500	-	1,500	2,000	-	2,000	2,200	-	2,200
Staff training and support	8,000	-	8,000	6,000	-	6,000	7,000	-	7,000
Consultancy, and fund raising costs (A&T)	-	35,000	35,000	-	-	-	-	-	-
Other (A&T)	-	10,000	10,000	-	-	-	-	-	-
Trustee Indemnity	1,200	-	1,200	1,200	-	1,200	1,300	-	1,300
Bank charges	1,500	-	1,500	3,000	-	3,000	3,000	-	3,000
Credit card charges	5,000	-	5,000	10,000	-	10,000	11,000	-	11,000
Professional fees	9,000	-	9,000	5,000	-	5,000	6,000	-	6,000
Box office system	8,000	-	8,000	8,000	-	8,000	8,000	-	8,000
Bad debt	-	-	-	-	-	-	-	-	-
Contingency/Misc	30,000	-	30,000	18,000	-	18,000	24,000	-	24,000
	210,200	45,000	255,200	222,200	-	222,200	248,400	-	248,400
Marketing:									
Design, print, promo, ads etc	38,345	-	38,345	70,000	-	70,000	80,000	-	80,000
Salaries (inc pension) and associated costs	52,000	-	52,000	78,000	-	78,000	82,000	-	82,000
	90,345	-	90,345	148,000	-	148,000	162,000	-	162,000
Finance charges (incl leasing)	30,000	-	30,000	25,000	-	25,000	18,000	-	18,000
TOTAL	813,660	636,072	1,449,732	1,341,200	97,000	1,438,200	1,455,400	107,000	1,562,400
SURPLUS (DEFICIT) BEFORE DEPRECIATION	(116,516)	-	(116,516)	8,800	-	8,800	119,600	-	119,600
Additional discretionary Covid grant held over				100,000		100,000			
Loan repayments				90,000		90,000	120,000		120,000
Retained surplus after loan repayments				18,800		18,800	(400)		(400)

**South Ayrshire Council
Equality Impact Assessment
Scoping Template**

Equality Impact Assessment is a legal requirement under the Public Sector Duty to promote equality of the Equality Act 2010. Separate guidance has been developed on Equality Impact Assessment's which will guide you through the process and is available to view here: <https://www.south-ayrshire.gov.uk/equalities/impact-assessment.aspx>

Further guidance is available here: <https://www.equalityhumanrights.com/en/publication-download/assessing-impact-and-public-sector-equality-duty-guide-public-authorities/>

The Fairer Scotland Duty ('the Duty'), Part 1 of the Equality Act 2010, came into force in Scotland from 1 April 2018. It places a legal responsibility on Councils to actively consider ('pay due regard to') how we can reduce inequalities of outcome caused by socio-economic disadvantage, when making strategic decisions. See information here: [Interim Guidance for Public Bodies](#) in respect of the Duty, was published by the Scottish Government in March 2018.

1. Policy details

Policy Title	Ayr Gaiety Partnership Performance Report and Funding Request
Lead Officer (Name/Position/Email)	Laura Kerr, Coordinator – Destination Promotion and Inclusive Participation - laura.kerr4@south-ayrshire.gov.uk

2. Which communities, groups of people, employees or thematic groups do you think will be, or potentially could be, impacted upon by the implementation of this policy? Please indicate whether these would be positive or negative impacts

Community or Groups of People	Negative Impacts	Positive impacts
Age – men and women, girls & boys	-	Yes
Disability	-	Yes
Gender Reassignment (Trans/Transgender Identity)	-	Yes
Marriage or Civil Partnership	-	Yes
Pregnancy and Maternity	-	Yes
Race – people from different racial groups, (BME) ethnic minorities and Gypsy/Travellers	-	Yes
Religion or Belief (including lack of belief)	-	Yes
Sex – gender identity (issues specific to women & men or girls & boys)	-	Yes
Sexual Orientation – person's sexual orientation i.e. LGBT+, lesbian, gay, bi-sexual, heterosexual/straight	-	Yes
Thematic Groups: Health, Human Rights & Children's Rights	-	Yes

3. What likely impact will this policy have on people experiencing different kinds of social disadvantage? (Fairer Scotland Duty). Consideration must be given particularly to children and families.

Socio-Economic Disadvantage	Negative Impacts	Positive impacts
Low Income/Income Poverty – cannot afford to maintain regular payments such as bills, food, clothing	-	Yes
Low and/or no wealth – enough money to meet Basic living costs and pay bills but have no savings to deal with any unexpected spends and no provision for the future	-	Yes
Material Deprivation – being unable to access basic goods and services i.e. financial products like life insurance, repair/replace broken electrical goods, warm home, leisure/hobbies	-	Yes
Area Deprivation – where you live (rural areas), where you work (accessibility of transport)	-	Yes
Socio-economic Background – social class i.e. parent's education, employment and income	-	Yes

4. Do you have evidence or reason to believe that the policy will support the Council to:

General Duty and other Equality Themes Consider the 'Three Key Needs' of the Equality Duty	Level of Negative and/or Positive Impact (High, Medium or Low)
Eliminate unlawful discrimination, harassment and victimisation	Low Impact
Advance equality of opportunity between people who share a protected characteristic and those who do not	Low Impact
Foster good relations between people who share a protected characteristic and those who do not. (Does it tackle prejudice and promote a better understanding of equality issues?)	Low Impact
Increase participation of particular communities or groups in public life	Low Impact
Improve the health and wellbeing of particular communities or groups	Low Impact
Promote the human rights of particular communities or groups	Low Impact
Tackle deprivation faced by particular communities or groups	Low Impact

5. Summary Assessment

Is a full Equality Impact Assessment required?	YES <input type="checkbox"/>
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(A full Equality Impact Assessment must be carried out if impacts identified as **Medium and/or High**)

NO X

Rationale for decision:

Support for the Ayr Gaiety Partnership will have a positive impact, however it will be a low impact and it doesn't give rise to equality considerations related to a particular protected group.

Laura Kew

Signed : _____ **Coordinator**

Date: 14/02/22